Review of Income and Wealth Series 62, Number 2, June 2016 DOI: 10.1111/rojw.12184

MOBILITY OF TOP INCOMES IN GERMANY

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I analyze German top income mobility using micro-level panel data of personal income tax returns which are highly representative for top income taxpayers for the years 2001–06. Top income mobility is assessed in three dimensions: (i) persistence in top income fractiles and its stability over time, (ii) measures of individual mobility that are not dependent on the fractile size: the degree of mobility between equally sized groups and mobility in ranks, and (iii) mobility's impact on top income shares. Persistence in top income fractiles is comparatively high and fairly stable across the analyzed period. Top income recipients are less prone to downward mobility and see less variation in annual ranks than less rich tax units. Mobility's impact on income concentration is moderate. The top percentile's share is reduced by roughly 5 percent over six years.

JEL Codes: D31, D63

Keywords: income distribution, income mobility, inequality, top incomes

1. Introduction

Income mobility provides a short way from rags to riches. A highly mobile society can be seen as a goal in its own right, as it generates openness of society. A second, instrumental property of income mobility is that it reduces lifetime income inequality. The more mobile a society is in terms of income ranks, the more equal it is, given the annual income distribution.

With rising income concentration in many industrialized countries, top incomes have come into focus. Income concentration is measured by the share in total household income that top income fractiles receive. The U.S. saw the most pronounced increase in income concentration: the share of total household income received by the income richest percentile of the population rose from 8.9 percent in 1976 to 23.5 percent in 2007 (Piketty and Saez, 2007; Saez, 2013; Alvaredo *et al.*, 2014). Other Anglo-American countries saw a similar, but less pronounced increase in income concentration. Concentration in Continental European countries has increased to a lesser degree (Atkinson *et al.*, 2011). In Germany, annual concentration has increased since the 1990s (Dell, 2011; Bach *et al.*, 2009, 2013; Bartels and Jenderny, 2014).

Note: I thank two anonymous referees, the editor, Rolf Aaberge, Giacomo Corneo, Joël Hellier, Christoph Schinke, Ronnie Schöb, Christoph Skupnik, Viktor Steiner, and Michael Stops, as well as participants of the 11th workshop in public economics at WZB Berlin, the 2012 INFER, MONDES, and IIPF conferences, the 9th Winter School on Inequality and Social Welfare Theory (Canazei 2014), the 2014 SEEK conference, and the 2014 Conference on Public Economics of Inequality (Berlin) for comments and advice. I also thank the Destatis Research Data Center's staff and especially Rafael Beier for provision of remote execution access to the microdata.

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Several arguments may prove income concentration undesirable. First, a large share of Western countries' citizens seem to have preferences for an equal income distribution.1 Second, rising income concentration comes along with rising relative deprivation. Third, a strong economic elite might gain concomitant political power that conflicts with our democratic ideal.² Finally, the share of economic growth that accrues to the richest persons has an impact on how growth can be interpreted. If high macroeconomic growth does not lead to better living conditions for the bottom 99 percent of the population, growth is challenged as an indicator of welfare. The strength of these arguments depends on the degree of income mobility. The equity argument loses force if the equalizing effects of income mobility are strong: if families move between income ranks from one year to the next, medium or long-term incomes are more equally distributed than annual incomes. Similarly, political power of an economic elite clearly depends on the persistence of that group: in a mobile society, economic power shifts between persons. Hence, the individual's power is less pronounced than the annual income concentration would suggest. Third, macroeconomic growth benefits a larger portion of households if income mobility is high, given the degree of annual concentration. With sufficient income mobility, high concentration in annual incomes may thus come with a relatively equal distribution of medium and long-term income.

This paper aims at assessing the degree of income mobility among top income recipients in Germany and its impact on income concentration. Is the income elite prone to downward mobility? Does economic power shift between persons, or is the richest group a persistent one? Is the income distribution in Germany as unequal as annual results suggest, or is high annual concentration offset by high income mobility?

Four main findings are obtained. First, German top income mobility is fairly constant over the analyzed period (2001–06). Second, persistence rates in annual top income fractiles after one and after three years in top income fractiles are in general somewhat higher than Canadian, French, and U.S. results. After one year, German persistence rates are of comparable magnitude to those observed in France for the top 0.1 percent. Third, income recipients at the very top are not exceptionally prone to downward mobility. As the highest fractiles are tiny, it is a matter of statistics that these groups see a proportionally high exchange of members. By contrast, when mobility is assessed on the basis of equally sized groups or absolute rank changes, members of the richest top income fractiles are less mobile than less rich tax units. Fourth, concentration results for average incomes correspond closely to annual results. More than 94 percent of annual concentration in the top 1 percent persists in permanent incomes over six years,

¹Redistributive preferences seem to be stronger when the income level depends on luck rather than effort (Alesina and Giuliano, 2011). Several arguments suggest that ability and effort can not fully explain the level of top incomes, such as the superstar theory (Rosen, 1981). Roine and Waldenström (2015) survey explanations for top compensations.

²One channel for this power can be influence on the media: media capture by the government can affect political outcomes (Besley and Prat, 2006). A media bias in favor of firms is more likely to occur when concentration in firm ownership is high (Corneo, 2006).

even when capital gains are captured by the income concept used. Detrimental effects of income concentration as described above may therefore well apply to Germany.

The remainder of the paper is organized as follows. Section 2 reviews the literature on top incomes and on income mobility. Section 3 describes: (i) the database used to assess German top income mobility, (ii) the economic income concept derived from taxable income, and (iii) the method of defining top income groups. It also gives (iv) some details on tax changes during the time period of the dataset. Section 4 presents the analysis of income mobility which analyzes (i) downward mobility out of top income fractiles and changes in mobility over time, and presents (ii) measures of individual mobility that are not dependent on the fractile size. Section 5 shows the impact of top income mobility on top income shares. Section 6 summarizes the results.

2. Literature

2.1. Snapshot Literature on Top Incomes

Literature on top incomes relies largely on repeated cross sections. The dominant strand of the literature constructs long-term time series of income shares of the richest top income fractiles, usually based on annual income tax records. Income concentration is defined as the share of an external income total that a given top income fractile receives. In his seminal work, Piketty (2001, 2003, 2007) constructs long-term top income and wealth share series over the twentieth century for France. The income share of the richest 1 percent of French income tax units declined during the first half of the century and did not reach it's pre-WWI level thereafter. In the U.S., top income shares followed a U-shaped pattern from 1913 to 2002, with high wage incomes driving the rising inequality during the last three decades of the century (Piketty and Saez, 2003, 2007). Similar results have been found for Canada and the U.K. (Atkinson and Salverda, 2005; Atkinson, 2007; Saez and Veall, 2005, 2007). Swedish top income shares also fell substantially over the twentieth century and increased again since the mid 1980s, primarily driven by capital gains (Roine and Waldenström, 2008, 2010, 2012). For the Netherlands, long-term series do not suggest a recent increase in the top percentile's share (Atkinson and Salverda, 2005; Salverda and Atkinson, 2007; Salverda, 2013). German income concentration has been comparatively high throughout the second half of the twentieth century. While earlier series suggested stable income concentration in the post-war era, top income shares have increased since the late 1990s (Dell, 2005, 2007, 2011; Bartels and Jenderny, 2014).

Long-term series of top income shares have been constructed with a common method for more than 25 countries (see Atkinson and Piketty, 2007, 2010; Alvaredo *et al.*, 2013, 2014; Roine and Waldenström, 2015). In most of these countries, rising shares of the top income groups have been found since the 1980s, even though both the magnitude of the increase and the driving income sources behind it differ substantially across countries. While the U.S. experienced the

strongest increase in top income shares, concentration in European countries increased to a lesser degree.³

For more recent time periods, microdata of income tax files are available for some countries. These data have two advantages over tabulated tax records. First, top income shares can be assessed directly and do not need to be calculated on the basis of distributional assumptions. Second, it is possible to conduct simulations or corrections, for example regarding the income definition or the unit of analysis. In turn, the time series provided by microdata are shorter than those based on tabulated tax records. For Germany, microdata have been used to construct a measure of gross income from the individual tax units' taxable incomes for several years between 1992 and 2005 (Bach et al., 2009, 2013).4 This reconstructed gross income is less dependent on the tax law than taxable income. Like the series that rely on tabulated tax statistics, these series document an increase in top income shares. In particular, the share in gross market income of the richest 0.01 percent grew by about 50 percent. The share of the richest 0.001 percent, referred to as the economic elite, more than doubled. Microdata have also been used to harmonize the original series by Dell (2011) with respect to the definition of taxable capital income, which enforces the concentration trend of the raw-data series (Bartels and Jenderny, 2014). Several series on top income shares in Germany thus suggest a substantial rise in German income concentration since the early 1990s. Series from French microdata show a similar trend: the income share of the top percentile has increased since the late 1990s (Landais, 2008).

2.2. Literature on Income Mobility

Literature on income mobility is complicated by a diverse and not consistent set of mobility definitions (see Jäntti and Jenkins, 2015 for a recent survey). Empirical studies on intragenerational income mobility have been carried out predominantly on the basis of survey data which often consist of panel data over several decades and include detailed sociodemographic information. These surveys usually are representative for low and medium-income households and have been used to analyze mobility in these income ranges. For the intragenerational level, Burkhauser and Couch (2011) review both mobility measures and recent contributions to the literature. In particular, some of these contributions examine the degree to which annual inequality differs from inequality in average incomes over longer periods: most of the reduction in inequality takes place in the first few years, and changes in mobility over time are low.

Research on income mobility of top incomes is comparatively scarce, as panel data on high incomes are rare and often hard to obtain. On the intragenerational level, top income mobility has been analyzed for Canada, the U.S., France, and Norway (Saez and Veall, 2005, 2007; Landais, 2008; Auten and Gee, 2009; Aaberge *et al.*, 2013; Auten *et al.*, 2013). All analyses use micro-level panel data of

³Even though most of these long-term series on top incomes rely on income tax data, other data sources and income definitions have been used. Long-term top earnings series for the U.K. based on survey data show rising inequality in top earnings since the late 1970s (Atkinson and Voitchovsky, 2011).

⁴Bach et al. (2009, 2013) use an integrated dataset that relies on both income tax files and population survey data.

income tax returns. The Norwegian data are the most extensive and span the years from 1967 to 2011. The Canadian data span the years from 1982 to 2000. The French data cover the period from 1998 to 2004. For the U.S., two different data sources are used. The first analysis looks at the two years 1996 and 2005 (Auten and Gee, 2009). The second analysis uses panel data on income tax returns from 1987 to 2010 (Auten *et al.*, 2013).

The existing analyses of top income mobility predominantly use two methods. First, top income shares of annual incomes are compared with top income shares of permanent incomes. Permanent incomes are defined as average incomes over a certain period of time. This method assesses the impact of income mobility on income concentration and has been applied to Canadian and Norwegian data (Saez and Veall, 2005, 2007; Aaberge *et al.*, 2013). For both Canada and Norway, concentration of annual incomes and permanent incomes over three years (Canada and Norway) and five years (Canada) show little differences. In particular, the intertemporal patterns of income concentration of annual and permanent incomes closely correspond.

The second mobility measure used in the top income literature is the probability of remaining in a given annual top income fractile after a given period of time. For Canada, France, and the U.S., this probability has been compared over time and for periods of different lengths. The two former analyses find relatively stable probabilities of remaining in the top 0.1 percent after one, two, and three years: for Canada, the probabilities are roughly 60 percent, 50 percent, and 40–50 percent; and for France, 65–69 percent, 50 percent, and 40 percent. For the U.S., the probabilities of remaining in the richest 1 percent, the richest 0.1 percent, and the richest 0.01 percent after nine years are 38.1 percent, 27.0 percent, and 23.4 percent (Auten and Gee, 2009). Shorter time periods were analyzed for the richest percentile between 1991 and 2009 (Auten et al., 2013). There, the persistence after one year ranges predominantly between 60 percent and 70 percent. After two and three years, persistence ranges roughly around 50 percent and 40 percent, respectively. However, the U.S. results are not directly comparable to the Canadian and French results. In the first analysis (Auten and Gee, 2009), the time period is much longer in the U.S. case. In the second analysis (Auten et al., 2013), probabilities of remaining in the top percentile are conditional on survival in the previous periods which results in lower probabilities after two or more years. The only comparable figure is the probability to stay in the top percentile after one year, which is higher in Canada (around 80 percent) than in the U.S. For Germany, survival in the top quintile has been analyzed by Merz and Zwick (2008), who use panel data of individual income tax files between 2001 and 2003 to examine differences in mobility between self-employed persons and wage earners. About 21 percent of the top quintile members persist after two years. However, Merz and Zwick (2008) do not look at mobility in higher top income fractiles.

The existing empirical literature on German top income shares above the top quintile thus relies on cross-sectional tax data (Dell, 2005, 2007, 2011; Bach *et al.*, 2009, 2013; Bartels and Jenderny, 2014). I contribute to the current debate by using panel data on personal income tax returns on the micro level to explore the income mobility of top income recipients. First, in order to assess the extent and stability of income mobility between the fractiles, I analyze probabilities to stay after

several time periods, as has been done for Canada, France, and the U.S. To control for the statistical effect that persistence in small fractiles is lower than persistence in large fractiles, I extend the analysis to mobility between equally-sized subgroups, and mobility in ranks. Second, I explore the impact that inter-fractile mobility has on income concentration as measured by top income shares.

3. DATABASE AND DATA MANAGEMENT

3.1. Database

The German Taxpayer Panel (TPP) is a six-year panel of annual personal income tax (PIT) returns on the micro level. It is a stratified 5 percent sample of a balanced panel of all German income tax returns over the period 2001-06, compiled by the German Federal Statistical Office (Destatis). For each tax unit, the data contain all tax-relevant information for each of the six years. A tax unit can be either a single person or a married couple. In Germany, filing an income tax return is mandatory for entrepreneurs, self-employed persons, and recipients of other non-wage income above certain thresholds. Filing is not mandatory but favorable for other high and medium and some low-income tax units. Tax units with incomes above the mean are therefore overrepresented both among income tax filers and in the sample population.⁵ Unlike the cross-sectional income tax data, the panel dataset is balanced and thus contains only tax units that filed a return in all six years. Not included are thus tax units that started filing after 2001 or stopped filing before 2006. Amongst top taxpayers, who usually have a significant share of non-wage income, tax units are unlikely to stop filing. Exceptions, however, are possible because of death, migration, or marriage. If two single tax units marry, one of them loses the tax ID, which then drops from the panel completely.

Out of that restricted population, the sample contains 5 percent of all income tax filers, that are weighted to match the panel population. This results in an unweighted total of 928,993 tax units and a weighted total of about 18.5 million tax units. However, the sample contains 85 percent of all high-income filers, defined as tax units whose average annual gross taxable income (GTI) exceeds 150,000€. This high-income group represents only 1.5 percent of weighted observations (286,199), but it corresponds to 26 percent of unweighted observations (243,260). Thus, high-income tax units are highly oversampled, which provides a reliable basis for the analysis of income concentration. Sampling strata are regions (federal states), assessment type (single/married couple), main income source (business/wage/other), and average annual GTI as well as the GTI's coefficient of variation. As each tax unit is observed in all six years, sampling weights are constant for all years. The TPP contains detailed information on seven income types: wage income, three types of entrepreneurial income, capital income (defined as interest and dividends), income from renting and leasing, and other income, including

⁵Tax units that obtain exclusively wage income often do not file and are thus only partly included in the panel. In addition, households that do not pay income tax at all, like some pensioners or recipients of governmental transfers, are not included.

pensions. Capital income below a certain allowance⁶ is not taxable and therefore not reported in the majority of the respective files. Capital gains are only partly included, and only in the period of realization.⁷

The TPP covers the years 2001–06. This was a period of several tax reforms and huge changes in overall inequality in Germany, both of which may have an impact on the results. The top marginal tax rate was reduced from 51 percent to 48.5 percent in 2001, to 45 percent in 2004, and to 42 percent in 2005. In 2007, a new highest tax bracket with a much higher threshold income was introduced. In this tax bracket, the top marginal tax rate was raised again to 45 percent. For top income recipients, it was thus most favorable to realize incomes in 2005 and 2006. In both years, incomes are indeed more concentrated in the top fractiles (see Table B.1 in Appendix B). During the data period, only the year 2002 is neither a pre-reform nor a post-reform year. In addition to these tax rate changes, overall inequality of incomes in Germany increased substantially from 1999 to 2005, primarily due to growing inequality in labor incomes. This has been documented in several studies. The data period is thus a period of growing labor income inequality and several tax reforms. Taxable incomes reported in the data are likely to reflect both developments.

3.2. Income Concept and Definition of Top Fractiles

This paper's mobility analysis is framed in terms of gross income, while the database reports taxable income. Mobility in taxable income does not necessarily coincide with mobility in gross income. Taxable income depends on the annual tax schedule whose changes might have different impacts on different tax units. I therefore construct a measure of economic gross income (EGI) from taxable income. Following Bach *et al.* (2013), I define EGI as gross income before taxes, including all observable tax-exempt income as well as transfers. Tax-exempt income includes all allowances, tax-exempt dividends, and a portion of pensions. Wage income includes the employees' social security contributions, but not the

⁶The allowance varied between 1370€ and 1550€ per person over the data period.

⁷Capital gains from selling a business enterprise have high allowances under certain circumstances, but are nonetheless documented in the data. Capital gains from financial assets were tax-exempt until 2008, if the assets had been held for a minimum period of one year. These capital gains are not documented in the data. Another special case are capital gains from selling shares of a corporation, if the tax unit owns at least 1 percent of the corporation's capital (usually shares of closely held corporations). These capital gains were always taxable to some degree and are therefore documented in the data. Capital gains from real estate are tax-exempt if the estate has been held for more than ten years and then are not documented in the data either.

⁸From 1999 to 2005, the Gini coefficient of equivalent net income rose by about 4 percentage points in West Germany and by about 3 percentage points in East Germany. Growing unemployment and the Hartz labor market reforms (since 2003) have been suggested as main driving factors. Both have triggered low-pay employment which produced growing wage and income inequality at the bottom of the distribution (Corneo *et al.*, 2014). The relative importance of the main channels of the inequality increase has been assessed based on estimating conterfactual income distributions that hold some factors constant. The main factors found in this analysis are labor income inequality and changes in both employment outcomes and the tax system (Biewen and Juhasz, 2012).

⁹The data include two kinds of dividends. The first kind is reported as gross dividends before firm-level taxation. The second kind is reported as dividends net of firm-level taxation. I adjust the latter kind and include gross dividends before firm-level taxation in EGI.

employers' contributions.¹⁰ Realized capital gains, although partly included in the dataset, are excluded in the mobility analysis in Section 4: the available data on capital gains include mainly capital gains due to retirement, that is, the sale or closure of a business. These capital gains are highly transitory, and they are observable in the cross-sectional tax data as such. The interesting information that panel data can provide is the evolution of incomes that are not obviously transitory. However, for the distributional analysis, I compare results including and excluding realized, documented capital gains, as capital gains reflect a considerable part of total income. In order to control for inflation, all income components are deflated to 2001 prices using the German consumer price index. Several issues cannot be addressed by this definition of gross income:

- 1. Capital income below the annual allowance cannot be included. As this paper deals with incomes at the top of the distribution, this should not seriously affect the results.
- 2. Unrealized capital gains, which would be a less transitory income component than realized capital gains, cannot be included. Imputed rents for homeowners cannot be taken into account either. Unrealized capital gains would most likely increase observed concentration. Imputed rents could be a more relevant income component in the middle of the income distribution.
- 3. The construction of gross income relies on taxable income. Thus, tax evasion and avoidance can be an issue:
 - (a) Gross income cannot be fully determined, and observed income concentration is thus biased. If relative risk aversion declines with income size, the top fractile members underreport more and observed income concentration is too low. To mitigate this bias, I correct gross income in cases of high negative incomes from renting and leasing: these losses can be offset against positive income from other sources and have been a predominant loophole. Therefore, I disregard losses above certain thresholds as they are likely to reflect tax planning rather than true income losses. 12
 - (b) The correlation of taxable income with true gross income is likely to be unstable over the data period because changes in tax law may have provoked behavioral responses. The two most important changes affected the top tax rate and the possibilities of loss deduction. Both may have induced taxable income responses. Changes in the top tax

¹⁰For civil servants (Beamte), the employees' pension contribution payments are imputed. Civil servants receive a pension after retirement, but do not pay pension contributions during their working life. The contribution is thus not included in the reported gross wage.

¹¹Measurement error in gross income will have an impact on the movement of tax units between fractiles: on the one hand, some spurious movement will be observed; on the other hand, some true movements will not be observed. In general, the direction of the resulting bias is not clear. However, income shifting is likely to cause observed gross income to be more volatile than true gross income. Then, spurious movements are more likely than unobserved true movements if tax units differ in their shifting behavior. In that case, mobility measurement will be biased upwards.

 12 Losses from renting and leasing were used so extensively, that the reported taxable aggregate income from renting and leasing was negative throughout the 1990s. In this analysis, I disregard losses from direct investments in real estate that exceed 5000€ and losses from shareholdings that exceed 2500€. This method is in accordance with Bach *et al.* (2009), who also discuss the issue.

rate might be a driving factor for higher income concentration in years with low top tax rates. Annual income mobility should not be affected as long as the taxable income elasticity depends monotonously on the income level. By contrast, income concentration is likely to be affected if the taxable income elasticity is not constant over all income levels. The annual bias depends on the direction of the policy change. Concentration in permanent incomes will be less affected, but the equalizing effect of permanent incomes in comparison to annual incomes will be overstated. Changes in loss deduction rules could result in lower income concentration in years with more generous deduction possibilities. In the first three years of the data period, accounting rules for the deduction of losses were more rigid than later on. Losses are likely to be distorted by tax avoidance and the change therein. This might lead to an overstatement of the mobility of high-income tax units.

Top income groups are defined with respect to the external population total of potential taxpayers.¹³ The number of tax units that belong to each top income group is thus defined with respect to the aggregate population, not with respect to the sample population. Considered are the richest 10 percent, 5 percent, 1 percent, 0.1 percent, and 0.01 percent fractiles. Note that the unit of analysis is the tax unit. Thus, the analysis mixes singles and couples, with different numbers of dependent children, without corrections for the household size. ¹⁴ Top income group members are defined as the *N* richest tax units in the database whose aggregated weight adds up to the respective number of potential taxpayers. As described in Section 3.1, there is some panel attrition as the panel is balanced. However, attrition at the top does not seem to differ systematically across fractiles. I therefore adjust panel weights for the portion of missing observations at the top, which can be derived from comparisons with annual statistics and cross-sectional micro data (see Appendix A for details).

4. Mobility Analysis

4.1. Stability of Annual Top Income Groups

Three issues of top income mobility are related to this analysis. First, if the income elite is not stable, concentration is less problematic from a normative point of view. Second, if mobility has changed over time, the increase in top income shares that was found for many countries may have been offset by an increase in mobility. Third, if mobility is present, annual income concentration overstates

¹³As tax data usually do not include the whole population, fractile sizes have to be determined using an external population total. This procedure was first used by Kuznets (1953). It was brought back to life by Piketty (2001, 2003) and has been widely used in subsequent research. Potential taxpayers are defined as all singles or married couples over the age of 20. The aggregate of potential taxpayers is computed on the basis of population statistics.

¹⁴The unit of analysis differs across the pertinent literature and depends on the characteristics of the tax system. In general, the impact of the unit of analysis on assessed top income shares depends on the joint distribution of income over the spouses. Household and individual based series, however, empirically follow each other closely (Atkinson *et al.*, 2011, pp. 15 f.). In the German case, pooled income of spouses is less concentrated than individual income (Bach *et al.*, 2009).

permanent income concentration. Section 4 relates to the first two issues. The impact on income concentration will be addressed in Section 5.

A frequent notion of top income mobility is the extent to which annual top income fractiles are stable in terms of member units. This mobility itself may have changed over time: then, the top fractiles' rising annual income shares may reflect rising income volatility rather than rising concentration in permanent incomes. This issue has been addressed in the literature by comparing the probability of remaining in a given fractile after a fixed period of time for different starting periods (Saez and Veall, 2005, 2007; Landais, 2008; Auten *et al.*, 2013). For brevity, I will refer to this probability as persistence rate. Figure 1 shows persistence rates after one year and after three years for all top income fractiles starting with the top 5 percent. Persistence rates after three years are not conditional on survival in the second year. After one year, the top 5 percent and the top 1 percent show stable persistence rates, whereas persistence in the top 0.1 percent and in the top 0.01 percent is lower in 2001 than in all other years. This might indicate responses to the 2001 tax reform. After three years, all fractiles show fairly stable persistence rates.

It is instructive to compare the German figures to Canadian, French, and U.S. results. Canadian persistence rates have been assessed between 1982 and 2000 for various fractiles and three time lags. French persistence rates have been assessed between 1998 and 2004 for the top 0.1 percent, also for three time lags. For the U.S., persistence in the top percentile has been analyzed between 1991 and 2009 for various time lags. Unlike the former analyses, persistence over two and more periods is defined conditional on survival in all years in between in the U.S. case. All three analyses find rather stable persistence rates over time (Saez and Veall, 2005, 2007; Landais, 2008; Auten *et al.*, 2013).

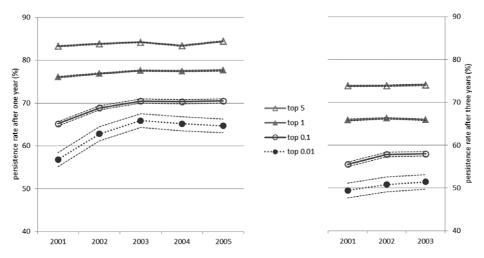


Figure 1. Persistence Rate in Fractile After 1 year (left) and Three Years (right)

Notes: The persistence rate after three years is unconditional on fractile membership after one year and two years. Conditioning reduces the probability to between 44.5 percent and 47.8 percent for the top 0.1 percent. Thin scattered lines show 95 percent confidence intervals (analytic).

Source: Own computation based on TPP 2001-06.

For the top 0.1 percent fractile, German persistence rates are around 70 percent after one year for all years after 2001, and around 58 percent after three years. For both time lags, the German figures exceed persistence in the Canadian top 0.1 percent, which is roughly 60 percent after one year and 40–50 percent after three years (Saez and Veall, 2005, 2007). French persistence rates in the top 0.1 percent fractile are roughly 65-69 percent after one year¹⁶ and 40 percent after three years (Landais, 2008). The French figures for the top 0.1 percent after one year are thus similar to the German results. After three years, the German top 0.1 percent are clearly less mobile than the French top 0.1 percent. Persistence in the U.S. top percentile after one year is typically 60–70 percent, which is well below the corresponding German value of about 77 percent. The German data thus show top income mobility of comparable magnitude to France after one year. For longer time lags and compared with the U.S. and Canada, German figures show less mobility. German results confirm the previous findings that mobility between top fractiles is generally stable. This result strengthens the finding that income concentration increased in Germany since the 1990s (Bach et al., 2009, 2013; Dell, 2011; Bartels and Jenderny, 2014), as the increase in annual concentration does not seem to be offset by an increase in income mobility.

Both the persistence in top income groups and its change over time are mainly concerned with the reliability of annually measured top income shares and their evolution over time. However, a third, rather normative issue often arises within this analytical framework: the highest top income quantiles typically display greater downward mobility in the sense that persistence rates decrease in smaller top fractiles. 18 This has been put in a normative context, implying that tax units at the top were especially prone to losing their relative position in later periods, and therefore annual income concentration did not matter in a normative way.¹⁹ However, this interpretation does not take into account that persistence rates decrease mechanically towards the top because the fractile sizes decrease. Consider a random member of the annual 0.01 percent and a random member of the annual 1 percent of a given year. Suppose that both tax units suffer the same loss in income ranks. The tax unit in the annual 0.01 percent is more likely to leave its fractile, because the group is smaller. Hence, a lower persistence rate in the topmost groups does not imply a higher mobility in terms of income ranks. It is therefore not suitable for any normative conclusions. In order to assess whether the members of the topmost groups move far away in terms of income ranks, I

¹⁵The Canadian persistence rate after two and three years is unconditional on fractile membership after one year and/or two years. Canadian figures for the top 5 percent and the top 1 percent are also lower than the German figures.

 $^{^{16}}$ The last available figure for France, however, relates to the year 2004 and is lower than 65 percent. It amounts to roughly 59 percent.

¹⁷Results for longer time lags in the U.S. analysis are also lower than German conditional figures. See Table A.2 in Appendix A for German conditional persistence after 2001. Figures for all years are available upon request.

¹⁸This result is even more pronounced when persistence rates are conceived as conditional on continuous membership in the respective top fractiles, as in Auten *et al.* (2013). For a comparison of conditional and unconditional persistence rates in the TPP data, see Table A.2 in Appendix A.

¹⁹Auten and Gee (2009) put their observations in the context of the Schumpeter hotel analogy, stating that in the U.S. "the majority of the most luxurious rooms are occupied by different people at different times" (p. 308).

suggest two complementary analyses in Section 4.2: I compare the downward mobility between top income groups of the same size, and I compare the volatility of individual annual ranks across top income groups.

4.2. Group Size Independent Mobility Comparisons

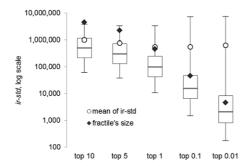
To judge whether the richest groups are more often subject to downward mobility, we have to compare their downward mobility with the downward mobility in lower income groups of comparable size. In Table 1, the top 1 percent, the top 0.1 percent, and the top 0.01 percent fractiles are divided into deciles. The tenth decile of each fractile equals the whole next higher fractile. The first three columns refer to deciles of the annual fractiles 2001. They show the unconditional persistence rate above the same decile's threshold after 5 years, in 2006. In each of the three fractiles, members of the highest decile are less likely to move downwards than members of the lower deciles. The fourth, fifth, and sixth columns of Table 1 show the same analysis for fractiles defined on three-year averages of EGI. They report the persistence rate above the decile threshold from the average income 2001–03 to the average income 2004–06. As in the annual case, the members of the richest deciles are less likely to move downwards than the remaining fractile members. If we take group sizes into account, the top of the distribution is thus clearly less mobile than comparable groups with lower incomes. Hence, annual changes of top income fractile members do not correspond to higher downward mobility at the top, but are a consequence of the small sizes of the top fractiles.

 $\label{eq:table 1} TABLE~1$ Downward Mobility Assessed on Equally-Sized Groups

	% of Decile Members Who Do Not Move Downwards							
Deciles of Fractiles ^a		Annual 2001–06			3 Year Average 2001/03–2004/0			
	Top 1	Top 0.1	Top 0.01	Top 1	Top 0.1	Top 0.01		
1	33.6 (1.0)	28.4 (0.9)	22.6 (2.5)	40.0 (1.1)	37.4 (0.9)	28.8 (2.7)		
2	33.4 (0.8)	26.7 (0.9)	24.3 (2.6)	42.4 (0.8)	35.4 (0.9)	30.4 (2.7)		
3	33.1 (0.6)	28.2 (0.9)	19.6 (2.4)	43.6 (0.6)	36.7 (0.9)	29.5 (2.7)		
4	33.8 (0.5)	27.1 (0.8)	24.1 (2.6)	43.0 (0.5)	34.4 (0.9)	34.3 (2.8)		
5	34.0 (0.5)	27.9 (0.9)	26.2 (2.6)	42.9 (0.4)	36.6 (0.9)	30.4 (2.7)		
6	33.8 (0.4)	29.0 (0.9)	31.0 (2.8)	44.8 (0.4)	37.8 (0.9)	34.6 (2.8)		
7	34.4 (0.4)	27.3 (0.8)	27.7 (2.7)	45.3 (0.3)	38.1 (0.9)	39.5 (2.9)		
8	35.6 (0.3)	29.8 (0.9)	27.7 (2.7)	46.7 (0.3)	40.3 (0.9)	41.6 (2.9)		
9	38.8 (0.3)	31.8 (0.9)	28.3 (2.7)	51.9 (0.3)	45.0 (0.9)	45.2 (3.0)		
10	49.0 (0.3)	43.5 (0.9)	43.1 (3.0)	64.9 (0.3)	60.2 (0.9)	59.6 (2.9)		
		Size of Decile			Size of Decile			
N min ^b	9,757	3,217	332	8,609	3,260	332		
N max^b	32,778	3,321	333	33,055	3,321	333		
$sumwgt^c$	46,000	4,600	460	46,000	4,600	460		

Notes: "Deciles of the respective top income group members, defined by the indicated income definition. Standard errors (analytic) in parentheses. "Unweighted/Weighted observations (adjusted panel weights) in decile of start-year fractile. As weights differ across tax units, unweighted decile sizes may differ.

Source: Own computation based on TPP 2001-06.



	top 10	top 5	top 1	top 0.1	top 0.01
P95	3,889,469	3,405,740	3,446,615	7,231,711	7,580,387
P75	1,165,594	731,672	244,505	47,766	8,470
P50	498,494	302,616	97,223	15,667	2,093
P25	217,042	132,081	42,629	6,546	823
P05	61,430	37,961	11,024	1,510	179
mean	1,007,776	778,488	557,304	557,526	644,979
	(6,735)	(5,741)	(3,825)	(11,194)	(39,751)
N	409,389	335,223	250,192	33,071	3,320
sumwgt	4,600,000	2,300,000	460,000	46,000	4,600

Figure 2. Distribution of Individual Standard Deviation of Annual Ranks (ir-std) by Fractile

Notes: Boxes correspond to P25, P50, and P75 percentile points of individual standard deviations of annual ranks (*ir-std*). Whiskers correspond to P5 and P95 percentile points. Fractiles defined by permanent EGI over six years. Standard error of mean (analytic) in parentheses.

Source: Own computation based on TPP 2001-06.

Rank statistics are a second mobility indicator that is independent of the fractile size. In the persistence analysis, the impact of a given rank change depends on the fractile size: at the very top, it might lead to mobility across several income fractile thresholds, whereas in a lower income range, it would not result in any fractile change. I therefore propose a measure of absolute rank changes to compare mobility across fractiles. For two points in time, the degree of rank changes for each tax unit could be measured by the coefficient of correlation between the two ranks. As the panel data provide six annual distributions, I assess the degree of rank changes for each tax unit using its individual standard deviation of annual ranks (*ir-std*):²⁰

$$(ir\text{-}std)_i = \sqrt{\frac{\sum_{t=1}^{6} (r_{i,t} - \overline{r_i})^2}{5}}.$$

For each tax unit, the standard deviation of its annual income ranks $r_{i,t}$ is constructed. Ranks are defined with respect to the annual panel population, using the panel weights. This standard deviation serves as an individual distance measure to describe the rank movement of a given individual. In contrast to transitions between fractiles, the ir-std does not depend on the fractile size and includes the rank changes over all six periods. Figure 2 shows the distribution of this measure of individual rank changes by top income fractile. Boxes in the graphic show the P25, P50, and P75 percentile points of ir-std at a log scale. Whiskers correspond to the P5 and P95 percentile points. Black lozenges show the fractile size. White circles show the mean value of ir-std. The table shows the corresponding figures. Fractiles are defined by permanent income over six years. While the mean of

²⁰In a two-period framework, the Spearman correlation coefficient is widely used as a measure of rank correlation. D'Agostino and Dardanoni (2009) axiomatically derive a rank mobility index that provides a complete preorder of rank mobility between subgroups of a population. Their index coincides with the Spearman correlation coefficient up to a monotonic transformation when applied to the whole population. In a two-period framework, the general form of their index would apply to the *ir-std* used in this paper. The *ir-std* would then measure the individual contribution to overall mobility.

individual standard deviations does not show a clear trend in the three richest fractiles, P05, P25, P50, and P75 decline towards the top.

The *ir-std* of three thirds of the top 0.01 percent did not exceed 8470 ranks. The standard deviation of half of the top 0.01 percent did not exceed 2093 ranks, which is well below the fractile's size. The comparatively high mean value of the *ir-std* distribution is thus driven by few fractile members. Results are similar for the other top fractiles: P50 is clearly below the fractile's size for all reported top income groups. Hence, rank volatility clearly decreases with income and is low for the vast majority of tax units at the top.

Mobility between annual top income fractiles thus seems to be driven primarily by these groups' tiny sizes, where small rank changes can induce large mobility between the fractiles. If group size is eliminated as driving factor, members of top fractiles are less mobile in terms of income ranks than members of lower income fractiles. The observed inter-fractile mobility hence reflects tiny group sizes rather than high turnover inside the income and power elite. However, looking at the annual share of top income quantiles might still be misleading because annual top fractiles do consist of different persons each year. How does the observed exchange between top income groups impact on top income shares?

5. DISTRIBUTION ANALYSIS

If tax units move between annual top income groups, annual income concentration is higher than concentration in permanent incomes over several years. This reduction in inequality with increasing time horizon was first analyzed by Shorrocks (1978) and has come to be known as the Shorrocks effect. If permanent income is seen as a more reliable welfare indicator than annual income, annual income concentration exaggerates the normatively relevant concentration. In this section, the distributional effects of using permanent income instead of annual income to derive top income shares are explored. Top income shares are measured for two conceptions of income: permanent income and annual income. Permanent income is defined as each tax unit's average income over six years. Permanent top income shares refer to fractiles defined on this permanent income. Annual top income shares are derived without using the panel structure and correspond to counter-factual concentration over six years if there had been no mobility: for each of the six years, a cross-sectional analysis is conducted. Then, the resulting six measurements of a given fractile's threshold and mean income are averaged. According to this approach, a given tax unit may belong to different income fractiles in different years. The effect of income mobility is defined as the difference between average concentration in annual incomes and concentration in permanent incomes over the same period.²¹

Table 2 reports income thresholds, average incomes, and income shares for the top income fractiles. Results for the annual income concept are compared to

²¹The absolute difference between the permanent and the average annual top income share corresponds to the top income mobility (TIM) curve as defined by Aaberge *et al.* (2013): for a given population share, the TIM curve measures the difference between the Lorenz curve defined on permanent income and the average of annual Lorenz curves, weighted by annual mean income, in the same period.

TABLE 2
DISTRIBUTIONAL RESULTS 2001–06

	Lowest EGI in Fractile ^a (1000€ in 2001 prices)							
	Capital Gains Excluded			Capital Gains Included ^b				
$Fractile^c$	Permanent ^d	Annual ^e	% Diff ^f	Permanent ^d	Annual ^e	% Diff		
top 10	58	58	1.1	58	58	1.0		
top 5	75	77	1.5	76	77	1.4		
top 1	137	141	2.6	139	142	2.4		
top 0.1	422	440	4.2	442	458	3.5		
top 0.01	1641	1807	9.2	1829	2009	8.9		

Average EGI (1000€ in 2001 Prices)

	Capital Gains Excluded			Capital Gains Included ^b		
$Fractile^c$	Permanent ^d	Annual ^e	% Diff ^f	Permanent ^d	Annual ^e	% Diff ^f
top 10	99 (1)	102 (0)	2.6	101 (1)	104 (0)	2.7
top 5	133 (1)	138 (0)	3.3	137 (1)	142 (1)	3.4
top 1	287 (2)	302 (1)	4.9	303 (3)	320 (2)	5.3
top 0.1	1053 (21)	1142 (9)	7.8	1172 (24)	1287 <i>(13)</i>	8.9
top 0.01	4299 (198)	4818 (90)	10.8	5024 (225)	5826 (121)	13.8

EGI Shares (% of Adjusted Primary Household Incomeg)

	Capital Gains Excluded			Capital Gains Included ^b		
$Fractile^c$	Permanent ^d	Annual ^e	% Diff ^f	Permanent ^d	Annual ^e	% Diff ^f
top 10	27.49 (0.17)	28.23 (0.08)	2.6	28.02 (0.19)	28.80 (0.10)	2.7
top 5	18.45 (0.13)	19.07 (0.06)	3.3	18.95 (0.15)	19.62 (0.08)	3.4
top 1	7.94 (0.07)	8.35 (0.03)	4.9	8.39 (0.08)	8.86 (0.04)	5.3
top 0.1	2.91 (0.06)	3.16 (0.03)	7.8	3.24 (0.07)	3.56 (0.04)	8.9
top 0.01	1.19 (0.05)	1.33 (0.02)	10.8	1.39 (0.06)	1.61 (0.03)	13.8

Notes: "Average of three (unweighted) lowest observations in fractile due to data anonymization.

*Bealized reported capital gains (see footnote 7). Fractiles are defined by the reported income concept. "Each tax unit's permanent income 2001–06. "Average value for six annual results. See Appendix B for annual results. Difference between annual and permanent result (%), percentage defined with respect to averaged annual results. "Adjusted PHI: primary household income as reported in German national accounts, net of employers' SSC and including monetary social transfers

Source: Own computation based on TPP 2001–06, German consumer price index, German national accounts (Destatis, 2014a,c).

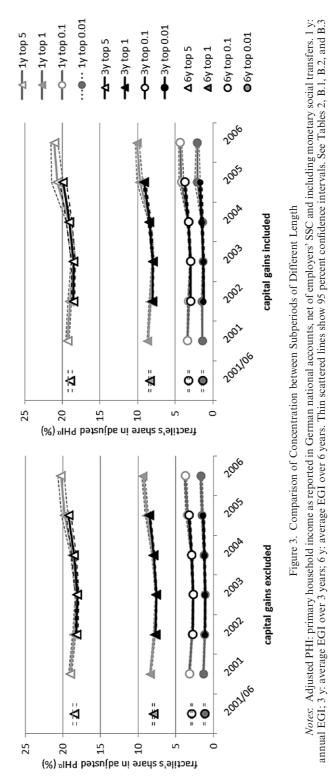
results for the permanent income concept. The first three columns refer to EGI without capital gains, the second three columns refer to EGI including capital gains. In the first column, fractiles are defined on permanent income without capital gains. In the second column, fractiles are defined on annual income without capital gains. The third column shows the relative difference between the two concepts, in percent of the annual concept's result. The next three columns show the same results for EGI including capital gains. The first panel of Table 2 shows

²²Note that realized capital gains were excluded in the mobility analysis of the previous sections, as they are a volatile income component that can be corrected for in annual data. The distributional analysis in this section reports results for EGI including and excluding realized capital gains, as far as they can be reconstructed from the database. For details on reported and not reported realized capital gains, see footnote 7. For convenience, I will refer to realized taxable capital gains as capital gains.

income thresholds for top income groups. The relative difference between the annual and the average income concept increases with income size, in both EGI conceptions (including and excluding capital gains). The top percentile's threshold income is hardly affected. Without capital gains, it decreases by 2.6 percent when permanent income is used. The top 0.01 percent fractile's threshold decreases by 9.2 percent. When capital gains are included, the relative differences slightly decrease. The second and third panels of Table 2 show EGI means and top income shares for all fractiles. Top income shares refer to the average income aggregate of adjusted primary household income (PHI) between 2001 and 2006.²³ As the shares of both the average annual income concept and the permanent income concept share the same denominator, the relative reduction in mean incomes corresponds to the relative reduction in top income shares. The equalizing effect on top income shares is moderate in size. Without capital gains, using the permanent income concept decreases the income share of the top 1 percent by 4.9 percent. The share of the top 0.01 percent decreases by 10.8 percent. Hence, even in the topmost fractile about 90 percent of cross-sectional concentration persists in permanent income over six years. When capital gains are included, the relative differences increase to 5.3 percent for the top 1 percent, and 13.8 percent for the top 0.01 percent.

To compare the equalizing effect for different period lengths and across time, the same analysis was conducted for rolling three-year subperiods (2001/03, 2002/ 04, 2003/05, and 2004/06). Figure 3 shows the top fractiles' income shares for several periods. Again, results are reported for EGI including (right) and excluding (left) capital gains. In each of the two panels, the first category shows concentration in permanent income over six years. The other categories show annual concentration and permanent concentration in rolling 3-year subperiods. Annual concentration is generally stable with a slight increase in 2005 and 2006. This increase may reflect responses to tax policies, as in 2005 and 2006 the marginal top tax rate was the lowest throughout the decade. Concentration of rolling three-year subperiods almost perfectly coincides with annual concentration, for EGI including and excluding capital gains. For the top percentile, the share is reduced by about 3 percent (see Appendix Tables B.2 and B.3). Permanent top income shares over three years have also been derived for Norway between 1969 and 2011 and for Canada between 1982 and 2000 (Saez and Veall, 2005, 2007; Aaberge et al., 2013). For both countries, permanent top income shares correspond closely to annual shares. For Norway, also the corresponding average annual shares are available. The comparison of the German and the Norwegian equalizing effects is, however, complicated by two issues. First, during the period analyzed in this paper, two Norwegian tax reforms had a substantial impact on annual income concentration and hence on the equalizing effect. Second, it is a matter of debate whether the relative reduction in top income shares due to mobility should be compared across

²³PHI as reported in German national accounts (Destatis, 2014c), net of employers' SSC and including monetary social transfers to match the EGI definition in Section 3.2. Note that this income total includes monetary social transfers (mostly pensions). It therefore exceeds the external total used by Dell (2007). Adjusted PHI is close to the income total that Bach *et al.* (2013) derive using an integrated database that includes households that do not file income tax returns. See Appendix Table A.1 for PHI and adjusted PHI levels.



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Source: Own computation based on TPP 2001-06, German consumer price index, German national accounts (Destatis, 2014a,c).

for values.

countries: if cross-sectional inequality is low, small changes in relative incomes lead to large relative reductions in top income shares (Aaberge and Mogstad, 2014). Aaberge *et al.* (2013) therefore propose the absolute reduction in top income shares (TIM curve) as a measure for the equalization of permanent income. I compared German and Norwegian equalizing effects both using the TIM curve and in relative terms (see Appendix Table A.3). German mobility in the years 2001–06 is fairly low compared with Norwegian mobility during the same period in both mobility concepts. It is, however, more comparable to Norwegian figures in earlier decades. The distribution analysis thus confirmed Canadian and Norwegian results that permanent income concentration closely corresponds to annual concentration. Quantitative comparisons of the equalizing effect are not straightforward, but suggest that the Norwegian equalizing effect exceeds the German effect.

6. Conclusion

In this paper, income mobility among top income recipients and its effect on income concentration in Germany was analyzed. A comprehensive gross income measure (EGI) was constructed from panel data of income tax files on the micro level. The extent of income mobility was analyzed with respect to three dimensions: (i) persistence in annual top income fractiles and its development over time, (ii) mobility measures that do not depend on the fractiles' sizes: persistence in equally-sized groups and the scale of annual rank changes, and (iii) the impact of top income mobility on income concentration as measured by top income shares.

- (i) Persistence rates after one and after three years in top income fractiles are in general somewhat higher than Canadian, French, and U.S. results. After one year, German persistence rates are of comparable magnitude to those observed in France for the top 0.1 percent. Persistence is fairly stable across the observed period. Hence, rising income concentration does not seem to be offset by an increase in income mobility.
- (ii) In order to compare downward mobility across the distribution, persistence was assessed for deciles of the top income fractiles. It was shown that the high annual turnover in the topmost fractiles is driven by the tiny group sizes. Given the group size, members of the top fractiles are less downward mobile than less rich units. The persistence analysis was complemented by rank analysis. For each tax unit, the standard deviation of its individual annual ranks (*ir-std*) was computed as an individual distance measure of the changes between the six annual ranks. The distribution of *ir-std* was then evaluated by income fractile. The bulk of the top income fractiles' members have fairly stable ranks across the years. At least half of the members of each top income group show standard deviations of individual ranks that are below the group's size. The median fractile member in terms of rank mobility thus never moves far away, even if the fractile threshold is crossed.
- (iii) The distributional impact of top income mobility was assessed by comparing annual and permanent income concentration. The effect of income mobility on income concentration was measured by the relative

reduction in top income shares when shares are assessed on permanent income, compared with averaged annual results over the same period. The analysis was conducted for rolling three-year periods and for the whole data period of six years. Results were presented for EGI including and excluding capital gains. In general, cross-sectional concentration and permanent concentration closely correspond. Over the six-year period, the share of the top 0.01 percent decreases by 10.8 percent in the series without capital gains. By contrast, for the top 1 percent the effect does not exceed 5 percent. The impact of mobility on income concentration is thus moderate and driven by the topmost fractile groups.

The increase in income concentration since the 1990s documented in the literature (Bach *et al.*, 2009, 2013; Dell, 2011; Bartels and Jenderny, 2014) is thus unlikely to be offset by high or even rising income mobility. Instead, it most likely reflects a true rise in the income share of the top income groups, which may impact on society in several ways. The rise in inequality contrasts with preferences for an equal income distribution. If high incomes come along with political power, this power is likely to increase. Finally, a rise in the income share at the top reduces the benefits of economic growth to the remaining population. Taxation of income and wealth at the top is likely to be a a driving factor of income concentration. Since German top tax rates are low compared with the late 1990s and the wealth tax was abolished, German income concentration may well keep rising. Its impacts on society may therefore gain urgency in the future.

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SUPPORTING INFORMATION

Additional Supporting Information may be found in the online version of this article at the publisher's web-site:

Appendix A: Observation Numbers and Comparisons

Figure A.1: Comparison: panel data with annual tax statistics

Table A.1: Income aggregates

Table A.2: Persistence rates in annual top income fractiles after 2001

Table A.3: Comparison of equalizing effect: TIM curve vs. relative reduction

Table A.4: Comparison: panel data with annual micro data

Table A.5: Numbers of observations

Appendix B: Distribution Analysis for Subperiods

Table B.1: Annual distributional results

Table B.2: Distributional results for subperiods (capital gains excluded)

Table B.3: Distributional results for subperiods (capital gains included)